



C4i awarded new contract valued over AU\$9M

- C4i awarded contract from Airservices Australia for the supply of Alarmon systems for 19 airports around Australia
-

10 November 2008: The Board of LongReach Group Limited today announced that C4i Pty Ltd, a wholly owned subsidiary of the LongReach Group, was awarded a contract by Airservices Australia (AsA) for the turn key supply of its Alarmon product at all major airports across Australia and a number of key regional airports (a total of 20 sites). This contract was awarded to C4i as a result of a competitive tendering process.

"This contract represents key acceptance of C4i's proven IP technology as we deliver truly networked systems over a large geographic area. The Switchplus IP Alarmon system provides Airservices Australia the ability to remotely manage any airport from another airport, allowing the management of key resources in times of crisis. The Alarmon product has already been delivered to five countries and this contract provides a key reference site here in Australia. C4i looks forward to the successful delivery of this national Alarmon system as the Prime Contractor" said Peter Harrison, General Manager of C4i.

The AsA contract will run initially for five years with systems being incrementally delivered over a three year period, commencing mid 2009 with the support phase running for the balance. The Switchplus Alarmon product is based on IP technologies - supporting fusion of analogue, digital and IP telephony and radios, along with integrated alarm control and monitoring, and asset management into one system. The system will provide truly integrated functionality capable of being used from any of the AsA sites in Australia.

For nearly 20 years, C4i has specialised in delivering standard-setting communication solutions for mission-critical government and military customers around the globe.

In FY2008 C4i successfully worked with and delivered systems in ten countries around the world. This contract confirms C4i's strong standing in the mission critical command and control systems market. C4i also has an active Research and Development department ensuring its product uses - and integrates with - both current and emerging technologies. C4i continues to market and deliver systems to its growing international customer base.

LongReach Group Limited (ASX Code: LRG) is a leading ASX-listed provider of integrated information and communications technology based products and services to the defence, security and intelligence sectors, as well as to government, telecommunications and corporate customers, both locally and internationally

LongReach is currently focused on expanding its systems and support capability within these sectors.

For personal use only